

Taco Bell

RENT TO SALES RATIO UNDER 7.00% 800+ UNIT OPERATOR | ±16 YEARS REMAINING

MACOMB, IL

Offering Memorandum Disclaimer

This Confidential Offering Memorandum ("Memorandum") is being delivered subject to the terms of the Confidentiality Agreement (the "Confidentiality Agreement") signed by you and constitutes part of the Confidential Information (as defined in the Confidentiality Agreement). It is being given to you for the sole purpose of evaluating the possible investment in the subject property mentioned herein ("the "Project"), and is not to be used for any other purpose or made available to any other party without the prior written consent of the Seller of Record ("Managing Member"), or its exclusive broker, Marcus & Millichap ("Exclusive Broker"). This Memorandum was prepared by Exclusive Broker based primarily on information supplied by Managing Member. It contains select information about the Project and the real estate market but does not contain all the information necessary to evaluate the Project. The financial projections contained herein (or in any other Confidential Information) are for general reference only. They are based on assumptions relating to the overall economy and local competition, among other factors. Accordingly, actual results may vary materially from such projections. Various documents have been summarized herein to facilitate your review; these summaries are not intended to be a comprehensive statement of the terms or a legal analysis of such documents. While the information contained in this <mark>Memorandum and any other Confidentia</mark>l Information is believed to be reliable, neither Exclusive Broker nor Managing Member tees its accuracy or completeness. Because of the foregoing and since the investment in the Project is being offered on an ls, Where Is" basis, a prospective investor or other party authorized by the prospective investor to use such material solely to fac the prospective purchaser's investigation, must make its independent investigations, projections and conclusions regarding the nvestment in the Project without reliance on this Memorandum or any other Confidential Information. Although additional Confidential Information, which may include engineering, environmental or other reports, may be provided to qualified parties as the marketing period proceeds, prospective purchasers should seek advice from their own attorneys, accountants, engineers and environmental experts. Neither Exclusive Broker nor Managing Member guarantees the accuracy or completeness of the information contained in this Memorandum or any other Confidential Information provided by Exclusive Broker and Managing Member. Managing Mem reserves the right, at its sole discretion, to reject any offer to invest in the Project or to terminate any negotiations with any party a any time with or without written notice. Managing Member shall have no legal commitment or obligations to any prospectiv unless and until a written sale agreement has been fully executed, delivered and approved by Managing Member and to Managing Member's obligations thereunder have been satisfied or waived. Managing Member has exclusive broker and will be responsible for any commission due to Exclusive Broker in connection with a transaction relating to the Project pursuant to a separate agreement. Exclusive Broker is not authorized to make any representation Managing Member. Each prospective investor will be responsible for any claims for commissions by any other broker in connection with an investment in the Project if such claims arise from acts of such prospective investor or its broker. This Memorandu property of Managing Member and all parties approved by Managing Member and may be used only by parties approved by Man Member. No portion of this Memorandum may be copied or otherwise reproduced or disclosed to anyone except as permitted und

EXCLUSIVELY LISTED BY:

RON DUONG

Senior Managing Director Investments Senior Director, National Retail Group (949) 419-3233 direct ron.duong@marcusmillichap.com License: CA 01438643

BROKER OF RECORD

Steven Weinstock
Managing Broker
One Mid America Plaza, Ste. 200
Oakbrook Terrace, IL 60181
(630) 570-2200
Steven.Weinstock@marcusmillichap.com
License #: 471.011175

Investment Highlights



Strong Guaranty from KBP Investments, LLC (KBP Foods) – Tenant Operates 800+ Fast Food Restaurants, Including 600 KFCs and 139 Taco Bell Locations



Over 16 Years Remaining on Absolute NNN Lease (Zero Landlord Responsibilities)



Highly Visible Location on a Main Thoroughfare, Less Than One Mile from Western Illinois University (6,000+ Enrolled Students)

Seasoned Taco Bell Location with Strong Operator

- ▶ Operated and Guaranteed by KBP Investments, LLC, a Leading Franchisee of Multiple YUM! Brands Concepts - KBP Produced Annual Revenue in Excess of \$1 Billion in 2022
- Excellent Rent to Sales Ratio Under 7.00% Please Contact Agent for More Details
- ▶ Seasoned Location The Subject Property has Operated as a Taco Bell for Nearly 15 Years | Tenant Renewed Their Lease in 2019, Proving Their Commitment to the Location
- ► Absolute NNN Lease (Zero Landlord Responsibilities) Ideal for Investors Not Local to the Market

Strong Real Estate Fundamentals

- ► Excellent Signage & Visibility on Jackson Street (±16,000 Cars Per Day), a Main Thoroughfare for the Area
- ► Located in Downtown Macomb, IL Just One Mile from Macomb Square, a Busy Area for the Community with **Over 50 Small Businesses and City Resources**
- ► Oversized Lot of ±1.37 Acres (±59,543 SF)
- ► Less Than One Mile from Western Illinois University (WIU), a 1,050 Acre Public University (6,000+ Enrolled Students) WIU Also Contains Four Residence Halls for Student Housing
- ► Close Proximity to Popular Traffic Generators such as Walmart Supercenter, ALDI, Best Western, Hampton Inn, AutoZone, O'Reilly Auto Parts, Dollar Tree, Buffalo Wild Wings, Starbucks and more







Tenant Overview

KBP Foods & Taco Bell Overview

KBP Bells is a Taco Bell franchisee and is part of KBP Brands, which has been named one of the 10 Fastest-Growing Restaurant Chains and one of the Top 100 Fastest-Growing Businesses in North America. Currently, KBP Brands operates 800+ restaurants across 25+ states throughout the U.S.



Taco Bell is an American-based chain of fast food restaurants originating in Irvine, California in 1962, by founder Glen Bell. Taco Bell is a subsidiary of Yum! Brands, Inc. The restaurants serve a variety of Mexican-inspired foods, that include: tacos, burritos, quesadillas, nachos, novelty and specialty items, along with a variety of "value menu" items.

As of 2022, Taco Bell serves over two billion customers each year, at 7,817 restaurants, more than 93 percent of which are owned and operated by independent franchisees and licensees.

KBP Foods

Website kbp-foods.com

Company Type: Top-Performing Franchisee

Headquartered: Leawood, Kansas

Revenue: \$812.1M

of Units: 139 Taco Bell Locations

660 KFC Locations

Accolades: #11 Top 200 Franchisees in the U.S.

(Franchise Times)

"KBP Brands operates 800+ restaurants across 25+ states throughout the U.S."







Financial Analysis

Offering Summary

Property Name	Taco Bell
Property Address	420 W. Jackson Street Macomb, IL 61455
Assessor's Parcel Number(s)	11-100-625-00 11-100-631-00 11-100-622-00
Year Built	2009
Gross Leasable Area (GLA)	±2,963 Square Feet
Lot Size	±1.37 Acres (±59,543 Square Feet)

Pricing

Price	\$2,587,000
Cap Rate	5.75%
Price Per Square Foot	\$873.10

Annualized Operating Data

Gross Potential Rent	\$148,730
Total Expenses	Absolute NNN
Net Operating Income	\$148,730

Lease Information

Initial Lease Term	±20 Years
Lease Commencement Date	September 24, 2019
Lease Expiration Date	September 30, 2039
Lease Remaining	±15 Years
Lease Type	Absolute NNN
Increases	7% Every Five Years
Options	Two, Five-Year
Guarantee	Franchisee
Notes	Right of First Refusal

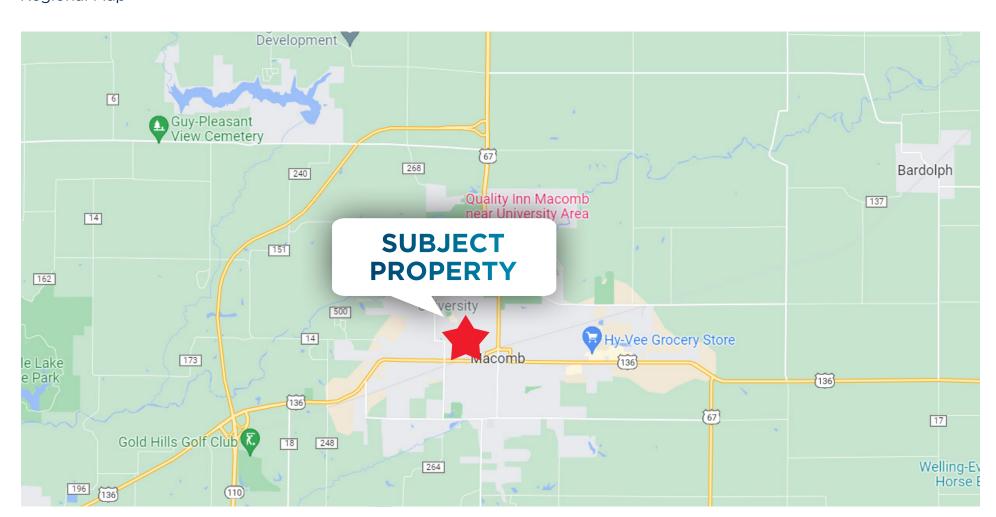
NOTE: Rent is based off of the increase beginning on October 1, 2024. Seller will credit the difference in rent at the close of escrow.













±16,000 CARS

±2 MILES

±2 MILES

TO MACOMB SQUARE, BUSY RETAIL AREA

TO WESTERN ILLINOIS UNIVERSITY (±6,000 STUDENTS)

PER DAY ON JACKSON STREET

Market Overview

The City Of Macomb, IL

Macomb is a welcoming city located in the heart of McDonough County, Illinois, in the scenic western part of the state. Nestled about 80 miles west of Peoria and 200 miles southwest of Chicago, Macomb offers a balance between small-town charm and access to urban amenities.



One of the city's prominent features is Western Illinois University (WIU), a renowned public institution that was established in 1899. With a strong commitment to academic excellence, WIU attracts students from all over the country and contributes significantly to the intellectual and cultural vitality of Macomb. The university offers a wide range of programs and hosts numerous events, lectures, and performances throughout the year.

Macomb's economy is diverse and robust, supported by various sectors. The presence of Western Illinois University brings employment opportunities and fosters innovation. Additionally, McDonough District Hospital, the largest employer in the county, plays a vital role in providing healthcare services to the community. The city's downtown area boasts a mix of locally-owned businesses, charming shops, and delightful dining options, creating a vibrant commercial center.

"Living in Macomb is like having the best of both worlds. It has the friendliness and safe feeling of a small town, while having easy access to a highly rated state university."

-Current Resident via Niche.com

Demographics



7,6242022 AVERAGE HOUSEHOLDS



\$64,336 2022 AVERAGE HOUSEHOLD INCOME



20,000 2022 POPULATION







Taco Bell

RENT TO SALES RATIO UNDER 7.00% 800+ UNIT OPERATOR | ±16 YEARS REMAINING

MACOMB, IL

PRESENTED BY

RON DUONG

Senior Managing Director Investments Senior Director, National Retail Group (949) 419-3233

ron.duong@marcusmillichap.com Lic. CA 01438643

BROKER OF RECORD

Steven Weinstock
Managing Broker
One Mid America Plaza, Ste. 200
Oakbrook Terrace, IL 60181
(630) 570-2200

Steven.Weinstock@marcusmillichap.com

License: IL 471.011175

19800 MacArthur Boulevard, Suite 150, Irvine, CA 92612 / www.marcusmillichap.com

Marcus & Millichap

©2024 Marcus & Millichap. All rights reserved. The material in this presentation has been prepared solely for information purposes, and is strictly confidential. Any disclosure, use, copying or circulation of this presentation (or the information contained within it) is strictly prohibited, unless you have obtained Marcus & Millichap's prior written consent. The views expressed in this presentation are the views of the author and do not necessarily reflect the views of Marcus & Millichap. Neither this presentation nor any part of it shall form the basis of, or be relied upon in connection with any offer, or act as an inducement to enter into any contract or commitment whatsoever. NO REPRESENTATION OR WARRANTY IS GIVEN, EXPRESS OR IMPLIED, AS TO THE ACCURACY OF THE INFORMATION CONTAINED WITHIN THIS PRESENTATION, AND MARCUS & MILLICHAP IS UNDER NO OBLIGATION TO SUBSEQUENTLY CORRECT IT IN THE EVENT OF ERRORS. Activity ID: ZAE0100226